

# Update to Homeless System Gaps Analysis

June 2019

### Background

In 2016-2017 the Orange County Partnership to End Homelessness (OCPEH) gathered people with lived experience of homelessness, homeless service providers, community leaders, and state homeless experts to map the homeless service system in Orange County. This process created the Orange County homeless system map and the homeless system gaps analysis. OCPEH staff update the gaps analysis each year, the last update issued in April 2018.

One of the three breakthrough initiatives in the 2019-2020 Plan to End Homelessness is to fill homeless system gaps. Below are the proposed updates to the Orange County Homeless System Gaps Analysis, previewed to be finalized in June 2019.

### **Changes to existing gaps**

#### **Best Practice, Fully Funded Rapid Re-Housing**

- Gap has increased average of 105 people on HOME list in January–April of 2019 compared with 65 people during same time period in 2018; no current Rapid Re-Housing program for non-veterans
- Budget increase to reflect increase in current numbers of people experiencing homelessness
  - Fully funded program \$1,074,150
  - Could be phased in over three years by adding case managers to increase # of households served from 30 in Year 1, to 60 in Year 2, to 90 in Year 3

	FULL IMPLEMENTATION	PHASED IMPLEMENTATION		
GAP	FULL ANNUAL COST	YEAR 1	YEAR 2	YEAR 3
Rapid Re-Housing	\$1,074,150	\$364,100	\$728,200	\$1,074,150

Further budget details on pages 5-6

#### Income-based Rental Housing

- Remains a gap
- Funding needed dependent on approach; many other community partners involved/in leadership roles

#### **Housing Locator**

- Gap filled by interlocal funding through the OCPEH FY2019-2020 budget
- Housing Justice Fellow funded via private donation at CEF starting July 2018
- If not funded by local government funding for FY2020 and beyond, will return to gaps analysis

#### **Drop-In Day Center with Integrated Services**

- Remains a gap
- Funding needed dependent on approach

#### **Street Outreach Program**

- Remains a gap
- Change from 1 LCSW-level staff to 2 peer support-level staff to increase coverage time and to integrate with Home-Link program that can offer connections to mental health treatment
- Could be phased in over two years by adding one peer support staff in Year 1 then the other peer support staff in Year 2; 3% cost of living increase included for Year 3

	FULL IMPLEMENTATION	PHAS		ATION
GAP	FULL ANNUAL COST	YEAR 1	YEAR 2	YEAR 3
Street Outreach	\$130,753	\$69,468	\$130,753	\$134,675

Further budget details on page 7

#### 24-Hour Bathrooms in Downtown Chapel Hill/Carrboro

- Remains a gap
- Town of Chapel Hill Downtown Bathrooms Workgroup proposing a phased-in approach: improving existing facilities, new pilot project, and finally use data to plan more permanent community bathroom
- Costs TBD, other community partners taking leadership roles

#### **Accessible & Housing-Focused Shelter**

- Partially filled gap women and families need met by IFC HomeStart
- IFC Community House unable to meet this gap for men who make up 80% of people experiencing homelessness because of the Good Neighbor Plan
- Next steps will be to come to community consensus on how to fill gap: realignment of IFC Community House, build a new shelter, or another approach
  - Facilitated community conversations coming in 2019-2020

#### **Diversion Funding**

- Gap filled by Focus on Franklin nonprofit, created by UNC undergraduate students in the Fall of 2018
  - Diversion implemented by CEF and DSS at coordinated entry access sites
  - \$6,145 and 4 mediations provided since October 2018 to divert 26 households
    - 27% of households seeking shelter diverted from homelessness
- Funding estimate to maintain program: \$400/household x 32 households = \$12,800
- If funding needed from other sources, could be phased in over three years

### Gaps to add

#### **Coordinated Entry staff**

- Staff to assist people accessing homeless services, being assessed for programs, and program referrals
- 1.5 full time employees for direct service
- 1 full time employee for administration and coordination of coordinated entry
- Could be phased in over three years, one full time direct service staff in Year 1, adding half time direct service staff + half time administrative staff in Year 2, increasing administrative staff to full time to cover coordination duties in Year 3

	FULL IMPLEMENTATION	PHASED IMPLEMENTATION		
GAP	FULL ANNUAL COST	YEAR 1	YEAR 2	YEAR 3
Coordinated Entry Staffing	\$161,051	\$69,234	\$129,701	\$156,926

Further budget details on page 7

#### **Medical respite beds**

- People without housing exiting hospital or detox who are unable to complete activities of daily living, therefore unable to stay at either IFC Community House or IFC HomeStart
- 3 program beds in 4 bedroom apartment; live-in residential support paid monthly stipend plus contracted services for case management, medical management, occupational therapy
- Program design for apartment does not lend itself to phase in; 3% cost of living increase included for Years 2-3

	FULL IMPLEMENTATION	PHASED IMPLEMENTATION		
GAP	FULL ANNUAL COST	YEAR 1	YEAR 2	YEAR 3
Medical Respite Beds	\$118,220	\$118,220	\$121,767	\$125,420

Further budget details on page 8

#### **Memorial Service Funding**

- Many people with lived experience of homelessness have serious medical needs, and several people with ties to our system pass away each year. Community members would like to have funds available to provide a simple service and cremation.
  - \$1000 for five people each year = \$5000
  - Could be phased in over three years

	FULL IMPLEMENTATION	PHAS	ED IMPLEMENT	TION
GAP	FULL ANNUAL COST	YEAR 1 YEAR 2 YEAR		
Memorial Service Funding	\$5,000	\$2,000	\$4,000	\$5,000

No further budget details

#### Youth Host Homes Program

- Expansion of Durham LGBTQ Center program to help youth (age 18-24) from Orange County who are experiencing homelessness
- Program trains community members to provide safe and affirming housing for up to 6 months and provides case management for mental health and housing
- Could be phased in over three years, serving five youth in Year 1, ten youth in Year 2, and fifteen youth in Year 3

	FULL IMPLEMENTATION	PHAS	ED IMPLEMENTA	TION
GAP	FULL ANNUAL COST	YEAR 1	YEAR 3	
Youth Host Homes Program	\$129,180	\$71,500	\$100,320	\$129,180

Further budget details on page 8

### **Summary**

	FULL IMPLEMENTATION	PHASED IMPLEM		NTATION	
GAP	FULL ANNUAL COST	YEAR 1	YEAR 2	YEAR 3	
Rapid Re-Housing	\$1,074,150	\$364,100	\$728,200	\$1,074,150	
Income-Based Rental Units	dependent on approach				
Housing Locator	gap filled by <mark>local fun</mark> ding				
Day Center with Services	dependent on approach				
Street Outreach	\$130,753	\$68,676	\$130,753	\$134,675	
24-Hour Bathrooms	costs TBD				
Accessible, Housing-Focused Shelter	dependent on approach				
Diversion Funding	gap filled by Focus on Franklin				
Coordinated Entry Staffing	\$161,051	\$69,234	\$129,701	\$156,926	
Medical Respite Beds	\$217,180	\$217,180	\$223,695	\$230,406	
Memorial Service Funding	\$5,000	\$2,000	\$4,000	\$5,000	
Youth Host Homes Program	\$129,180	\$71,500	\$100,320	\$129,180	
TOTAL	\$1,588,134	\$721,190	\$1,216,349	\$1,601,157	
Chapel Hill 41%	\$651,135	\$295,688	\$498,703	\$656,475	
Orange County 39%	\$619,372	\$281,264	\$474,376	\$624,451	
Carrboro 15%	\$238,220	\$108,179	\$182,452	\$240,174	
Hillsborough 5%	\$79,407	\$36,060	\$60,817	\$80,058	

# **Budget Details**

# Rapid Re-Housing

HOUSEHOLD COST CALCULATIONS						
		LOW	MID	HIGH		
Monthly	Rent	\$850	\$850	\$850		
Monthly	Utilities	\$200	\$300	\$300		
One-time	Deposits	\$1,200	\$1,600	\$2,200		
One-time	Arrears		\$250	\$1,500		
Months		2	6	14		
HOUSE HOLD TOTAL		\$3,300	\$8,750	\$19,800		

FULL PROGRAM IMPLEMENTATION FINANCIAL ASSISTANCE						
ТҮРЕ	COST/HOUSEHOLD	NUMBER	TOTAL			
Low	\$3,300	40	\$132,000			
Mid	\$8,750	30	\$262,500			
High	\$19,800	20	\$396,000			
FINANCIAL ASSISTANCE SUBTOTAL			\$790,500 81%	6		

CASE MANAGEMENT						
Case manager salary + benefits	\$62,000					
Number of case managers		3				
Case load/month	15					
CASE MGMT. SUBTOTAL			\$186,000	19%		
PROGRAM SUBTOTAL			\$976,500			
ADMIN			\$97,650			
TOTAL			\$1,074,150			

# Rapid Re-Housing, continued

2/3 PROGRAM IMPLEMENTATION FINANCIAL ASSISTANCE						
ТҮРЕ	COST/HOUSEHOLD	NUMBER	TOTAL			
Low	\$3,300	26	\$85,800			
Mid	\$8,750	20	\$175,000			
High	\$19,800	14	\$277,200			
FINANCIAL ASSISTANCE SUBTOTAL			\$538,000	81%		
CASE MANAGEMENT						

	CASE			
Case manager salary + benefits	\$62,000			
Number of case managers		2		
Case load/month	15			
CASE MGMT. SUBTOTAL			\$124,000	19%
PROGRAM SUBTOTAL			\$662,000	
ADMIN			\$66,200	
TOTAL			\$728,200	

1/3 PROGRA	<b>MIMPL</b>	<b>EMENTA</b>	TION
FINANG	CIAL ASS	ISTANC	E

ТҮРЕ	COST/HOUSEHOLD	NUMBER	TOTAL	
Low	\$3,300	13	\$42,900	
Mid	\$8,750	10	\$87,500	
High	\$19,800	7	\$138,600	
FINANCIAL ASSISTANCE SUBTOTAL			\$538,000	81%

CASE MANAGEMENT							
Case manager salary + benefits	\$62,000						
Number of case managers		1					
Case load/month	15						
CASE MGMT. SUBTOTAL			\$62,000	19%			
PROGRAM SUBTOTAL			\$331,000				
ADMIN			\$33,100				
TOTAL			\$364,100				

### Street Outreach

CATEGORY	DESCRIPTION	TOTAL	YEAR 1	YEAR 2
Personnel	2 40hr. Employees - salaries and benefits	\$100,000	\$50,000	\$100,000
Personnel	Training/conferences	\$3,000	\$1,500	\$3,000
Personnel	Mileage	\$1,926	\$963	\$1,926
Supplies	1 time cost - computers, printers, phones	\$2,500	\$1,250	\$2,500
Supplies	Phone	\$1,440	\$720	\$1,440
Supplies	Office overhead	\$6,000	\$6,000	\$6,000
Supplies	Annual costs - participant gift cards, food, bus passes	\$4,000	\$2,000	\$4,000
Subtotal		\$118,866	\$62,433	\$118,866
Admin		\$11,887	\$6,243	\$11,887
TOTAL		\$130,753	\$68,676	\$130,753

# **Coordinated Entry Staffing**

CATEGORY	DESCRIPTION	TOTAL	YEAR 1	YEAR 2	YEAR 3
Personnel	Salary and benefits for 1.5 full time direct service employees; duties: day-to-day crisis intervention, service connection, referrals, covering homeless hotline, data entry	\$78,000	\$52,000	\$78,000	\$78,000
Personnel	Salary and benefits for .5 full time admin employee; duties: coordinating HOME and Veterans By-Name Lists, care coordination, data quality, training users and updating training materials	combined with .5 coordinating employee below		\$26,000	
Personnel	Salary and benefits for .5 full time coordinating employee; duties: ongoing quality improvements, fostering connections between agencies, coordinating between Durham and Wake and rural counties	\$52,000			\$52,000
Personnel	Training/conferences	\$4,500	\$3,000	\$4,500	\$4,500
Supplies	1 time cost - computers, printers, phones	\$3,750	\$2,500	\$1,250	
Supplies	Phone	\$2,160	\$1,440	\$2,160	\$2,160
Supplies	Office overhead	\$6,000	\$4,000	\$6,000	\$6,000
Subtotal		\$146,410	\$62,940	\$117,910	\$142,660
Admin		\$14,641	\$6,294	\$11,791	\$14,266
TOTAL		\$161,051	\$69,234	\$129,701	\$156,926

# Medical Respite

STAFF	HOURS/WEEK	RATE	COST/MONTH	COST/YEAR
Case management	20	\$30	\$2,600	\$31,200
RN	20	\$45	\$3,900	\$46,800
MD consultant	5	\$100	\$2,167	\$26,000
ОТ	10	\$45	\$1,950	\$23,400
Residential support (stipend of \$1200/month)			\$1,200	\$14,400

SUPPLIES & OTHER COSTS	PER MONTH	PER UNIT				
Start-Up Costs (furniture, linens, washer/dryer, apartment deposit. etc)		\$15,000	one-time costs	\$15,000		
Medical Supplies			\$500	\$6,000		
Client Transportation (15 rides per week for 3 people)	45	\$20	\$900	\$10,800		
Food (3 meals per day for 4 people)	122	\$7	\$852	\$10,220		
Rent, 4 BR apartment			\$1,500	\$18,000		
Utilities (water, trash, gas, electricity, internet)			\$700	\$8,400		
Renters insurance and other liability coverage			\$300	\$3,600		
Cleaning service 2x per month	2	140	\$280	\$3,360		
TOTAL PROGRAM COST				\$217,180		
Youth Host Homes Program						

# Youth Host Homes Program

CATEGORY	DESCRIPTION	TOTAL	YEAR 1	YEAR 2
Personnel	One-third cost of 2 FTEs - salaries and benefits (1/3 cost of \$120,000 in Year 1 with 3% COLA added in Year 2 and Year 3)	\$42,436	\$40,000	\$41,200
Personnel	Contracted therapist (\$500/client)	\$7,500	\$2,500	\$5,000
Program costs	Host stipends (\$500/month x 18 host months in Year 1; 36 host months in Year 2; 54 host months in Year 3)	\$27,000	\$9,000	\$18,000
Program costs	Client financial assistance (\$2700/client)	\$40,500	\$13,500	\$27,000
Subtotal		\$117,436	\$65,000	\$91,200
Admin	10% administrative overhead	\$11,744	\$6,500	\$9,120
TOTAL		\$129,180	\$71,500	\$100,320